



Photo courtesy of Palmetto Bluff



# FY 2017 PROPOSED CONSOLIDATED MUNICIPAL BUDGET

Town of Bluffton, SC, Est. 1825

# FY17 Proposed Consolidated Municipal Budget Outline

- FY17 Budget Goals
- FY17 Budget Review & Approval Process
- FY17 Proposed Municipal Budget

# FY17 Budget Goals

- Deliver Town Council Strategic Plan Priorities
- Improve Core Services and Existing Programs
- Invest in Civic Space, Town Facilities, and Environmental Initiatives
- Train and Support Town Employees
- Improve Staff Efficiencies
- Build a Resilient Bluffton Community

1. May 10<sup>th</sup>, 2016 Town Council Meeting @ 6pm - First Reading, FY2017 Proposed Consolidated Municipal Budget
2. May 16<sup>th</sup>, 2016 Town Council Budget Workshop @ 6pm
  - General Fund
  - Debt Service Fund
  - Stormwater Utility Fee Fund
3. May 26<sup>th</sup>, 2016 Town Council Budget Workshop @ 6pm
  - Capital Improvements Program Fund
4. *June 14<sup>th</sup>, 2016 Town Council Meeting @ 6pm - Public Hearing and Second and Final Reading*

## Budget Schedule

FY17 Proposed Consolidated Municipal Budget



# FY17 Budget Workshop Feedback

- Implement FY17/18 Strategic Plan
- Town Council Challenge - Opportunity to decrease property taxes 2 mills?
- Focus on Impactful May River Watershed Action Plan Implementation Strategies
  - Regional Solutions and Highest Priority
  - Rethink and Prioritize with May River Watershed Action Plan Implementation Committee

# FY17 Budget Workshop Feedback

- Implement Capital Project Program
  - ▣ Water Quality/Streetscapes/Parks/Town Facilities
  
- Supportive of Program Enhancements
  - ▣ Technology
  - ▣ Employees/Equipment
  - ▣ Community Development
  - ▣ Community Policing
  - ▣ Public Works
  - ▣ Watershed Management

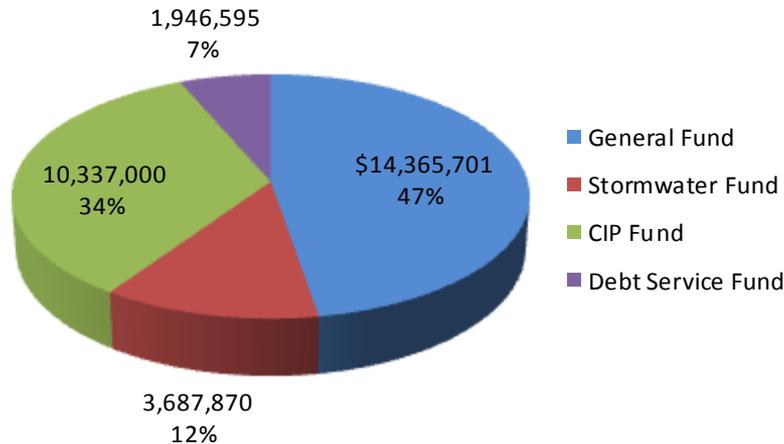
# Presentation of Town of Bluffton FY16 Proposed Consolidated Budget

## Four Major Funds:

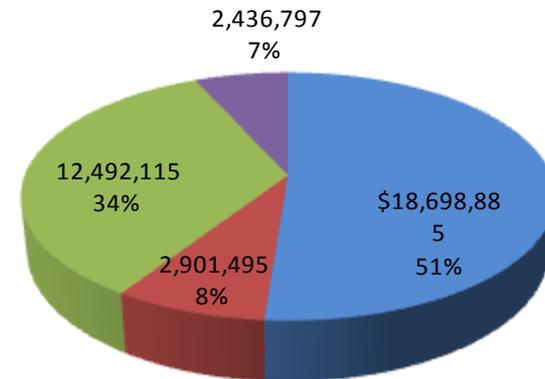
- General Fund
- Stormwater Fund
- Capital Improvements Program (CIP) Fund
- Debt Service Fund

# FY17 Proposed Consolidated Budget

**FY 2016 Budget - \$30,337,166**



**FY 2017 Budget - \$36,529,292**

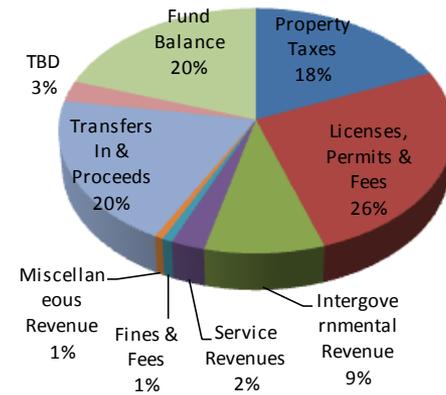


	FY 2016 Amended Budget	FY 2017 Proposed Budget	\$ Change	% Change
General Fund	\$ 14,365,701	\$ 18,698,885	\$ 4,333,184	30.16%
Stormwater Fund	3,687,870	2,901,495	\$ (786,375)	-21.32%
CIP Fund	10,337,000	12,492,115	\$ 2,155,115	20.85%
Debt Service Fund	1,946,595	2,436,797	\$ 490,202	25.18%
<b>Total Consolidated Budget</b>	<b>\$ 30,337,166</b>	<b>\$ 36,529,292</b>	<b>\$ 6,192,126</b>	<b>20.41%</b>

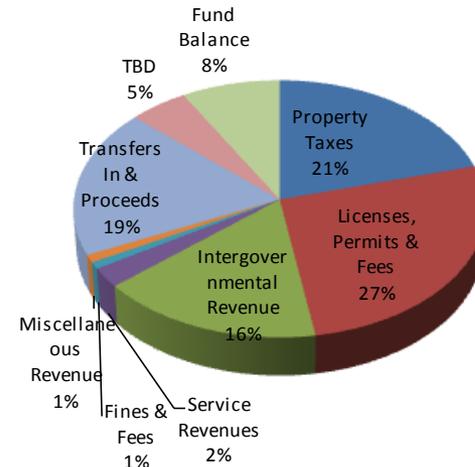
# FY17 Consolidated Revenues

The Town uses a combination of Property Taxes, License & Permit Fees, Stormwater Fees, Grants, Special Revenue Funds and Service Revenues to support the ongoing business operations of the Town.

**FY 2017 Revenues - \$36,529,292**



**FY 2016 Revenues - \$30,337,166**



Revenue	FY 2016 Revised Budget	FY 2017 Proposed Budget	Budget \$ Change	Budget % Change
Property Taxes	6,291,000	6,762,000	471,000	7.49%
Licenses, Permits & Fees	8,090,395	9,617,840	1,527,445	18.88%
Intergovernmental Revenue	4,981,611	3,294,850	(1,686,761)	-33.86%
Service Revenues	743,800	927,500	183,700	24.70%
Fines & Fees	255,000	281,260	26,260	10.30%
Miscellaneous Revenue	290,750	232,850	(57,900)	-19.91%
Transfers In & Proceeds	5,668,285	7,190,115	1,521,830	26.85%
TBD	1,500,000	1,000,000	(500,000)	-33.33%
Fund Balance	2,516,325	7,222,877	4,706,552	187.04%
<b>Total</b>	<b>\$ 30,337,166</b>	<b>\$ 36,529,292</b>	<b>\$ 6,192,126</b>	<b>20.41%</b>

# FY17 Consolidated Budget Highlights

- ✓ *Reduced property tax millage from 44.35 to 42.35 - Approximately \$320k direct reduction in General Fund and Debt Service Fund.*
- ✓ Exceeds all essential levels of fund balance reserves for a healthy financial position
- ✓ AA+ Bond Rating – Standard and Poor's

# FY17 Consolidated Budget Highlights

- ✓ Business License Revenues DIRECTLY Support Business Initiatives
  - ✓ Don Ryan Center for Innovation
  - ✓ Bluffton Public Development Corporation
  - ✓ Town Customer Service Center Training and Initiatives
  - ✓ Town Community and Business Development Program
  - ✓ Bluffton Heart of the Lowcountry Marketing

# FY17 Consolidated Budget Highlights

- ✓ Affordable Housing Committee Work Plan Implementation
- ✓ Beautification Committee Work Plan Implementation
- ✓ May River Watershed Action Plan and MS4 Program Implementation
- ✓ Capital Projects Diversified Throughout Bluffton Neighborhoods

# Town of Bluffton Consolidated Budget

## Four Major Funds:

- General Fund
- Stormwater Fund
- Capital Improvements Program (CIP) Fund
- Debt Service Fund

# Estimated Value of a Mill

Estimated Assessed Value - FY 2017     \$165,873,734

Mill Value     \$165,873

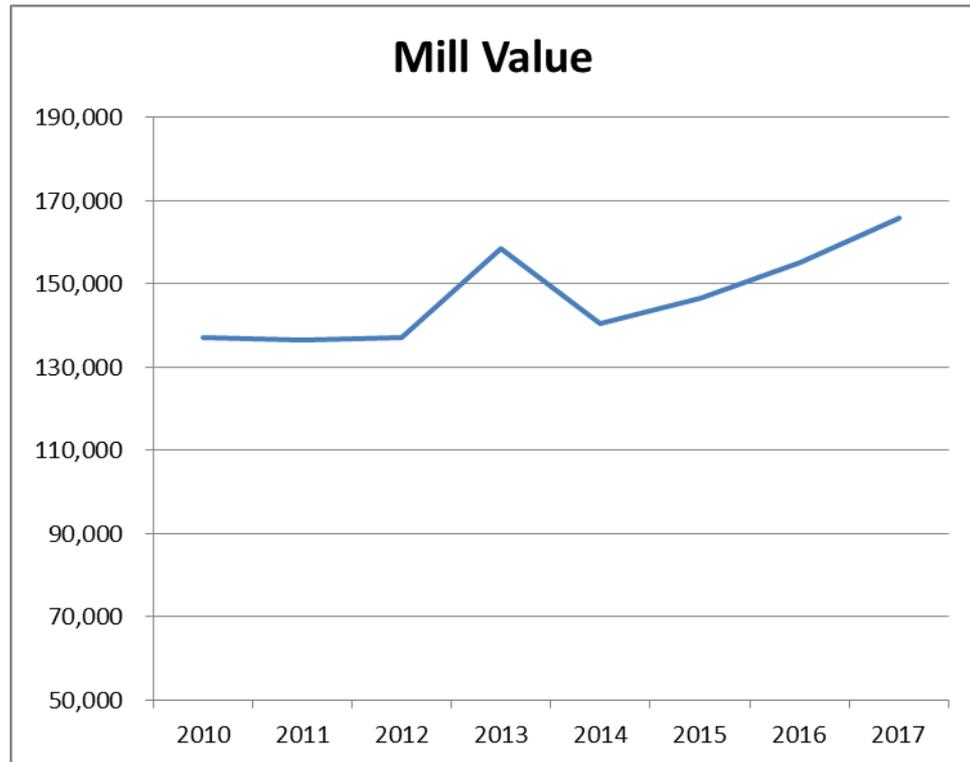
Town of Bluffton FY17 Total Millage Rate     42.35

FY17 General Fund Millage Rate     39.00

FY17 General Obligation Debt Service Millage Rate     3.35

# Millage Value?

Bluffton's robust economy has driven the Town's mill value beyond pre-reassessment values



# Residential Home – Appraised and Assessed Value Example - Proposed



My primary residence is **appraised at \$250,000** and **taxed at 4%** resulting in an assessed value of \$10,000. If I multiply the \$10,000 by the current **Town millage of 44.35 mills**, my total town taxes are **\$443.50** as high-lighted in red. The Town's portion represents approximately 28% of my total taxes.

610 Town of Bluffton	Millage	Millage * .001	Property Tax
County Operations	48.77	0.04877	\$ 487.70
County Debt	5.48	0.00548	54.80
County Purchase Prop	4.90	0.00490	49.00
*School Operations	103.50	0.10350	-
School Debt	31.71	0.03171	317.10
Bluffton Fire Operations	24.02	0.02402	240.20
Bluffton Fire Debt	1.22	0.00122	12.20
<b>Town of Bluffton Operations</b>	<b>40.00</b>	<b>0.04000</b>	<b>400.00</b>
<b>Town of Bluffton Debt</b>	<b>4.35</b>	<b>0.00435</b>	<b>43.50</b>
<b>Total</b>	<b>263.95</b>	<b>0.26395</b>	<b>\$ 1,604.50</b>

\*School Operations applicable to non residents and commercial taxpayers.

# Residential Home – Appraised and Assessed Value Example - Revised



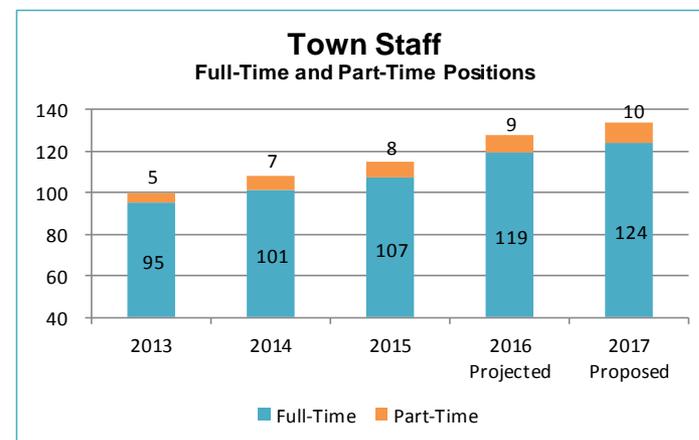
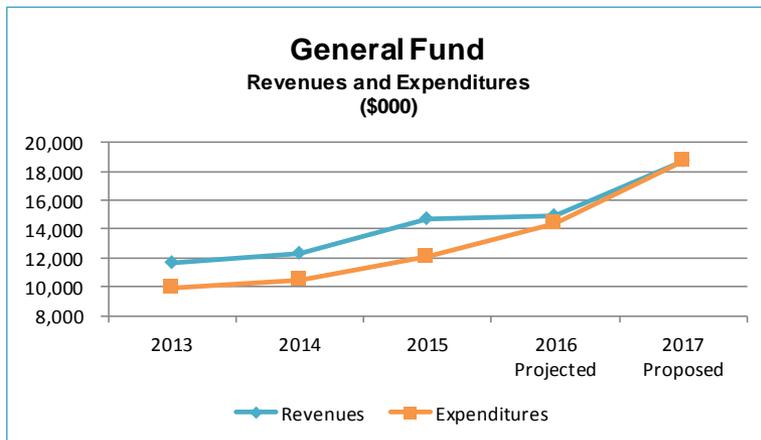
My primary residence is **appraised at \$250,000** and **taxed at 4%** resulting in an assessed value of \$10,000. If I multiply the \$10,000 by the current **Town millage of 42.35 mills**, my total town taxes are **\$423.50** as high-lighted in red. The Town's portion represents approximately 27% of my total taxes.

610 Town of Bluffton	Millage	Millage * .001	Property Tax
County Operations	48.77	0.04877	\$ 487.70
County Debt	5.48	0.00548	54.80
County Purchase Prop	4.90	0.00490	49.00
*School Operations	103.50	0.10350	-
School Debt	31.71	0.03171	317.10
Bluffton Fire Operations	24.02	0.02402	240.20
Bluffton Fire Debt	1.22	0.00122	12.20
<b>Town of Bluffton Operations</b>	<b>39.00</b>	<b>0.03900</b>	<b>390.00</b>
<b>Town of Bluffton Debt</b>	<b>3.35</b>	<b>0.00335</b>	<b>33.50</b>
<b>Total</b>	<b>263.95</b>	<b>0.26395</b>	<b>\$ 1,584.50</b>

\*School Operations applicable to non residents and commercial taxpayers.

# FY17 General Fund Expenditure Budget

	FY 2013 Actual	FY 2014 Actual	FY 2015 Actual	FY 2016 February YTD	FY 2016 Year-End Projection	FY 2016 Current Budget	FY 2017 Proposed Budget	Current vs Proposed Budget \$ Change incr/(decr)	Current vs Proposed Budget % Change incr/(decr)
<b>GENERAL FUND TOTAL</b>									
Personnel	6,991,845	7,190,640	8,144,482	5,813,062	9,370,587	9,374,319	10,743,710	1,369,391	14.6%
Operating	2,583,275	2,773,044	3,310,914	2,777,983	4,079,416	4,210,813	4,538,520	327,707	7.8%
Capital Outlay	248,154	301,618	472,952	372,389	427,642	432,938	374,600	(58,338)	-13.5%
Debt	43,950	95,648	220,008	336,649	347,631	347,631	402,055	54,424	15.7%
Total	9,867,224	10,360,950	12,148,356	9,300,083	14,225,276	14,365,701	16,058,885	1,693,184	11.8%
Transfers Out to CIP									
Reserved Municipal Improvement District Funds ( MIDF)							660,955	660,955	100.0%
Savings from Prior Year Fund Balance							1,979,045	1,979,045	100.0%
Total Transfers Out to CIP				-	-	-	2,640,000	2,640,000	100.0%
Total			12,148,356	9,300,083	14,225,276	14,365,701	18,698,885	4,333,184	30.2%



# FY17 General Fund Expenditure Highlights

- ✓ 5 NEW FTE's
- ✓ Supports Community Development, BPDC, DRCI, Beautification, and other Programs
- ✓ Employee Merit Increase – up to 5%
- ✓ Insurance Health Premiums and Retirement Benefit Increase
- ✓ Equipment Purchases (IT, Public Works, and Police Department)
- ✓ \$2.6M Transfer to CIP Fund
- ✓ Exceeds 15% Emergency Reserve Designated General Fund Balance – Town Council Budget Policy

# Town of Bluffton Consolidated Budget

## Four Major Funds:

- General Fund
- **Stormwater Fund**
- Capital Improvements Program (CIP) Fund
- Debt Service Fund

# FY17 Stormwater Fund Budget

	FY 2016 Current Projection	FY 2016 Current Budget	FY 2017 Proposed Budget	\$ Change	% Change
<b>Revenues</b>					
Stormwater Utility Fees	\$ 1,229,000	\$ 1,200,000	\$ 1,290,450	\$ 90,450	7.5%
Grant Income	290,000	540,000	-	(540,000)	-100.0%
Interest Income	175	175	150	(25)	-14.3%
<b>Total Revenues</b>	<b>\$ 1,519,175</b>	<b>\$ 1,740,175</b>	<b>\$ 1,290,600</b>	<b>\$ (449,575)</b>	<b>-29.6%</b>
<b>Expenditures</b>					
Personnel (Salaries & Benefits)					
Watershed Management	\$ 435,130	\$ 490,695	\$ 464,515	\$ (26,180)	-5.3%
Public Works Department	25,000	25,000	50,000	25,000	100.0%
<b>Total Personnel</b>	<b>\$ 460,130</b>	<b>\$ 515,695</b>	<b>\$ 514,515</b>	<b>\$ (1,180)</b>	<b>-0.2%</b>
Operating Costs					
Stormwater Master Plan Update	205,198	246,250	251,180	4,930	2.0%
Neighborhood Assistance Program for Septic	5,000	5,000	35,000	30,000	600.0%
	10,000	10,000	10,000	-	0.0%
<b>Total Operating</b>	<b>\$ 220,198</b>	<b>\$ 261,250</b>	<b>\$ 296,180</b>	<b>\$ 34,930</b>	<b>13.4%</b>
<b>Total Personnel and Operating</b>	<b>\$ 680,328</b>	<b>\$ 776,945</b>	<b>\$ 810,695</b>	<b>\$ 33,750</b>	<b>4.3%</b>
<b>Capital Projects - Transfer to CIP</b>	<b>\$ 1,305,853</b>	<b>\$ 2,910,925</b>	<b>\$ 2,090,800</b>	<b>\$ (820,125)</b>	<b>-28.2%</b>
<b>Total Expenditures</b>	<b>\$ 1,986,181</b>	<b>\$ 3,687,870</b>	<b>\$ 2,901,495</b>	<b>\$ (786,375)</b>	<b>-21.3%</b>
REVENUE OVER(UNDER) EXPENDITURES	\$ (467,006)	\$ (1,947,695)	\$ (1,610,895)		
FUND BALANCE, JULY 1	\$ 2,111,287	\$ 2,111,287	\$ 1,644,281		
FUND BALANCE, JUNE 30	\$ 1,644,281	\$ 163,592	\$ 33,386		

# FY17 Stormwater Fund Budget Highlights

- ✓ Municipal Separate Storm Sewer System (MS4) Program implementation including program improvements and purchase of necessary equipment
- ✓ Update 2006 Beaufort County Stormwater Management Plan
- ✓ Transfer of funds to CIP Program for related public infrastructure projects
- ✓ Renaming of the Stormwater Division in Engineering Department to Division of Watershed Management

# Town of Bluffton Consolidated Budget

## Four Major Funds:

- General Fund
- Stormwater Fund
- Capital Improvements Program (CIP) Fund
- Debt Service Fund

# FY17 Capital Improvements Program Fund

		FUNDING SOURCES					
Projects	Proposed FY 2017 Budget	Hospitality Tax	Local Accommodations Tax	SWU	MIDF	Grants	Other
Buckwalter School Campus Pond Retrofit	100,000			100,000			
May River Preserve Stormwater Pond Development	10,000			10,000			
Stoney Creek Wetlands Restoration	100,000			100,000			
Buck Island - Simonsville Sewer Phase 4	685,800			280,800		299,600	105,400
Buck Island - Simonsville Sewer Phase 5	970,000			400,000			570,000
Jason - Able Neighborhood Sewer	874,000			800,000			74,000
Sewer Connection Program	200,000			200,000			
Buck Island - Simonsville Neighborhood Sidewalks	75,000						75,000
Community Safety Cameras Phase 2	74,000		47,000				27,000
Goethe - Shults Neighborhood Improvements Phase 1	370,000	200,000					170,000
Goethe - Shults Neighborhood Improvements Phase 2	75,000						75,000
Old Town Lighting, Signage, and Parking	200,000	200,000					
Calhoun Street Streetscape	30,000		30,000				
Dr. Mellichamp Drive Streetscape	582,400	382,400					200,000
Hampton Parkway Striping	62,000						62,000
May River Road Streetscape Final Phase	2,178,300	1,712,300	266,000	200,000			
Buckwalter Place Multi-County Commerce Park Improvements	1,900,000						1,900,000
Dog Park	54,000						54,000
Oyster Factory Park - Garvin House Rehabilitation	202,000	20,000				172,000	10,000
Oyster Factory Park Improvements	10,000	10,000					
Town Facility Improvements	22,000				22,000		
Town Hall Renovation	2,500,000				660,955		1,839,045
Don Ryan Center for Innovation Upfit	140,000						140,000
Land Acquisition	1,000,000						1,000,000
Neighborhood Stabilization Program Income Proceeds	77,615						77,615
<b>Grand Total</b>	<b>\$12,492,115</b>	<b>\$ 2,524,700</b>	<b>\$ 343,000</b>	<b>\$ 2,090,800</b>	<b>\$ 682,955</b>	<b>\$ 471,600</b>	<b>\$ 6,379,060</b>

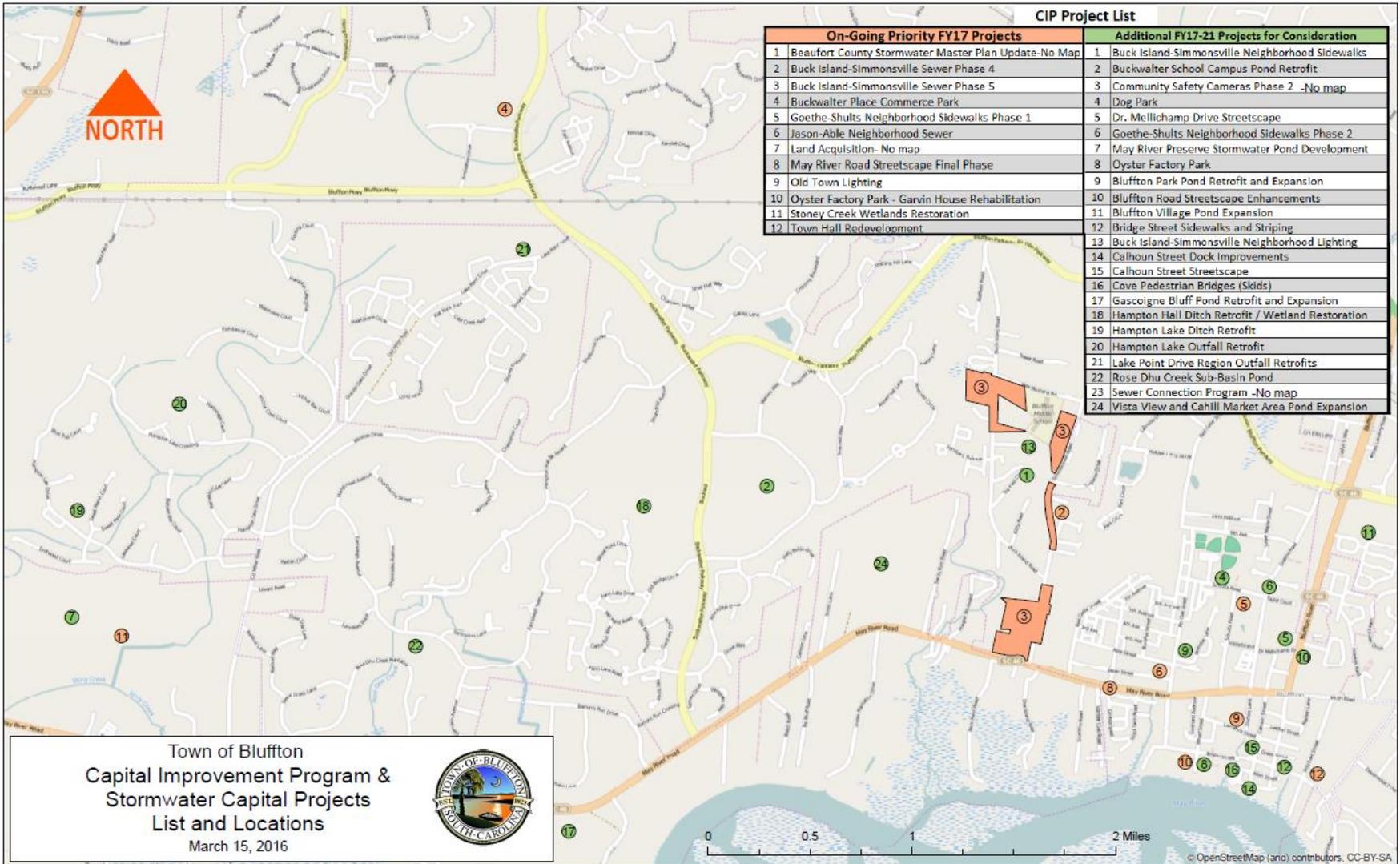
# FY17 CIP Budget Highlights

- ✓ Projects Transferred from FY16
- ✓ Several New FY17 Projects
  - ✓ Public Sewer
  - ✓ Water Quality
  - ✓ Town Facilities
  - ✓ Park Enhancements
  - ✓ Streetscapes
- ✓ Use of growing HTAX, ATAX, TIF, and other funds

# FY17-FY21 Capital Improvements Program Fund

Projects	Prior Year FY 2016 Estimated	Prior Year FY 2016 Budget	Five Year Forecast					5-Year Forecast
			Proposed FY 2017 Budget	Forecast FY 2018	Forecast FY 2019	Forecast FY 2020	Forecast FY 2021	
319 Grant Phase II - Pine Ridge	428,925	428,925						
Hampton Lake Retrofit	-	310,000						
Buckwalter School Campus Pond Retrofit			100,000	365,500	126,300			591,800
May River Preserve Stormwater Pond Development			10,000	93,025	209,425			312,450
Stoney Creek Wetlands Restoration	63,928	85,000	100,000	500,000				600,000
Bluffton Park Pond Retrofit and Expansion						200,000	1,500,000	1,700,000
Bluffton Village Pond Expansion					150,000	1,000,000	100,000	1,250,000
Lake Point Drive Region Outfall Retrofits				20,000	100,000	500,000	20,000	640,000
Hampton Hall Ditch Retrofit / Wetland Restoration				10,000	80,000	200,000	10,000	300,000
Gascoigne Bluff Pond Retrofit and Expansion						150,000	2,000,000	2,150,000
Vista View and Cahill Market Area Pond Expansion						200,000	3,000,000	3,200,000
Hampton Lake Outfall Retrofit					60,000	550,000	40,000	650,000
Hampton Lake Ditch Retrofit				250,000	500,000	-	-	750,000
Rose Dhu Creek Sub-Basin Pond					45,000	750,000	20,000	815,000
Stormwater Master Plan	-	50,000						
Buck Island - Simmonsville Sewer and Sidewalks Phase 3	1,397,000	1,397,000						
Buck Island - Simmonsville Sewer Phase 4	188,312	800,000	685,800					685,800
Buck Island - Simmonsville Sewer Phase 5	85,500	85,500	970,000					970,000
Jason - Able Neighborhood Sewer	37,757	1,000,000	874,000					874,000
Sewer Connection Program			200,000	300,000	500,000	500,000	500,000	2,000,000
Bluffton Road Streetscape Enhancements				50,000	200,000			250,000
Bridge Street Sidewalks and Striping				270,000	198,000			468,000
Buck Island - Simmonsville Neighborhood Lighting				110,000	145,000	45,000		300,000
Buck Island - Simmonsville Neighborhood Sidewalks			75,000	350,000	325,000			750,000
Community Safety Cameras Phase 1	27,377	32,100						
Community Safety Cameras Phase 2			74,000					74,000
General Pathways	10,000	10,000						
Goethe - Shults Neighborhood Improvements Phase 1	55,000	425,000	370,000					370,000
Goethe - Shults Neighborhood Improvements Phase 2			75,000	520,000	155,000			750,000
Old Town Lighting, Signage, and Parking	15,000	15,000	200,000	890,000	12,500	12,500	12,500	1,127,500
Calhoun Street Streetscape	75,290	267,500	30,000	1,265,000	602,000			1,897,000
Dr. Mellichamp Drive Streetscape			582,400	441,000				1,023,400
Hampton Parkway Striping			62,000					62,000
May River Road Streetscape Final Phase	346,050	1,547,000	2,178,300					2,178,300
Buckwalter Place Multi-County Commerce Park Improvements	46,750	2,000,000	1,900,000					1,900,000
Calhoun Street Dock Improvements				375,000	375,000			750,000
Cove Pedestrian Bridges (Skids) Planning					50,000			50,000
Dog Park	175,000	175,000	54,000					54,000
Oyster Factory Park - Garvin House Rehabilitation	892,000	892,000	202,000					202,000
Oyster Factory Park Improvements			10,000	75,000	1,200,000	1,200,000	1,200,000	3,685,000
Parks & Recreation Improvements	169,600	169,600						
Police Sub-Station	6,952	11,300						
Town Facility Improvements	10,000	10,000	22,000	238,000				260,000
Town Hall Renovation	500,000	500,000	2,500,000	500,000				3,000,000
Don Ryan Center for Innovation Upfit			140,000					140,000
Land Acquisition	162,000	1,000,000	1,000,000	1,000,000	1,000,000	500,000	500,000	4,000,000
Neighborhood Stabilization Program Income Proceeds			77,615					
<b>Grand Total</b>	<b>\$ 4,692,441</b>	<b>\$ 11,210,925</b>	<b>\$ 12,492,115</b>	<b>\$ 7,622,525</b>	<b>\$ 6,033,225</b>	<b>\$ 5,807,500</b>	<b>\$ 8,902,500</b>	<b>\$ 40,780,250</b>
<b>Completed Projects In FY2016</b>								

# Capital Improvement Program Location Map



# Town of Bluffton Consolidated Budget

## Four Major Funds:

- General Fund
- Stormwater Fund
- Capital Improvements Program (CIP) Fund
- Debt Service Fund

# FY17 Debt Service Fund

Description of Debt	Funding Source	Debt Outstanding	Fiscal Year 2017		
			Principal(P)	Interest(I)	Total P&I
Series 2010 BABs (GO)	Property Tax	\$5,875,000	\$225,000	\$315,615	\$540,615
Series 2014 Tax Increment Financing	TIF District Property Taxes	\$8,212,365	\$729,210	\$202,472	\$931,682

## General Obligation Bonds

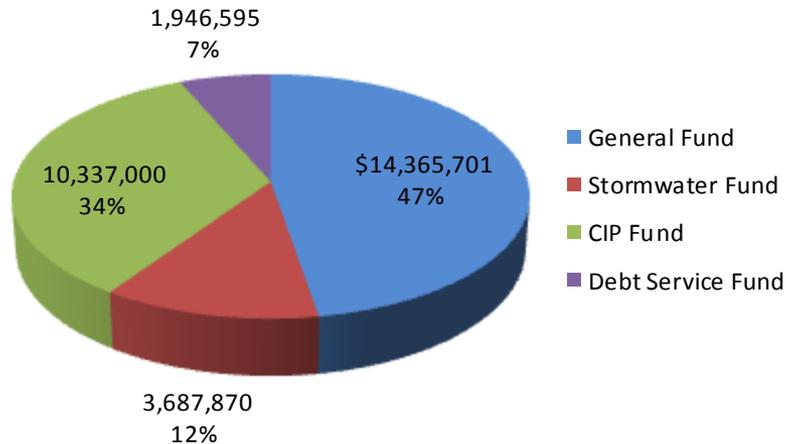
- On July 8, 2010 the Town issued General Obligation Bonds, Series 2010 A Taxable Build America Bonds backed by the full faith and credit of the Town for ***the Law Enforcement Center***
- The repayment term on the bonds is 25 years and the debt service millage is set at 4.35 mills for FY 2017 (no increase from prior year.)
- The Town maintains a bond rating of Aa2 from Moody's and received a AA+ from Standard and Poor's rating agencies.
- Term ending 2035**

## TIF Special Revenue Bonds

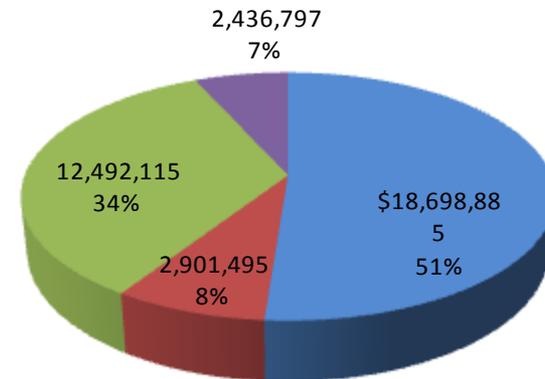
- In December of 2005 and January of 2006 the Town issued \$10 million and \$4 million tax increment financing bonds respectively for the purpose of financing the redevelopment project costs.
- These bonds have been refinanced twice consolidating them into one issuance with the most recent occurring in December of 2014. The refinanced bonds expire in June of 2026.
- Revenues for these payments are derived from property taxes collected within the tax increment district (R614) at 50% of the increased assessed value (increment) over the life of the bonds.
- Term ending 2026**

# FY17 Proposed Consolidated Budget

**FY 2016 Budget - \$30,337,166**



**FY 2017 Budget - \$36,529,292**



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# Town Council Consideration



Town Council Adopt the FY17 Consolidated Budget As Presented in the 2nd and Final Reading